



**Julie Davis Lutz, Ph.D.**  
Chief Operating Officer

**Ryan J. Ruf**  
Associate Superintendent for  
Management Services

**Colleen Lipponer**  
Director of Business Services

**Laurie Conley**  
Purchasing Administrator

June 18, 2020

Ocean Janitorial Supply, Inc.  
Attn: Gina Manolis  
2775 Sunrise Highway  
Islip Terrace, NY 11752

Dear Ms. Manolis:

Re: Bid #2021-066-0430: Custodial Matting (with or without Logo)  
Opening Date: April 30, 2020  
Term of Contract: July 1, 2020 – June 30, 2021 with an option to extend for four additional years in one-year increments

The Eastern Suffolk BOCES Board, at their regular June meeting, awarded your firm a portion of the above referenced bid based upon the lowest price meeting specifications.

As stated in the contract, usage reports are a requirement of the bid. Usage reports should be compiled using the same format as your bid award and are due to Eastern Suffolk BOCES by March 8, 2021.

Your bid award is attached, and your purchase order(s) will follow as needed.

We appreciate your desire and interest in assisting Eastern Suffolk BOCES to fulfill our program needs. Should you have any questions regarding the award, please do not hesitate to contact me at (631) 687-3160.

Sincerely,



Laurie Conley, CPPB  
Purchasing Administrator

LC:tb  
Attachment



Middle States Accredited

**James Hines Administration Center** • Business Services  
201 Sunrise Highway • Patchogue, New York 11772  
Phone: 631-687-3160 • Fax: 631-289-2327 • Email: lconley@esboces.org

**EASTERN SUFFOLK BOCES**  
**Bid #2021-066-0430: Custodial Matting (with or without Logo)**

Term of Contract is from July 1, 2020 through June 30, 2021

| Requisition |  |
|-------------|--|
| Location    |  |
| Attention   |  |
| No.         |  |
| Date        |  |
| Amount      |  |

| Line  | Qty | UOM         | Item Description  | Vendor Item # | Price | Awarded Vendor                | Extension |
|-------|-----|-------------|---|---------------|-------|-------------------------------|-----------|
| 00001 |     | SQ FT       | Matting, 3M Nomad, Dual Fiber, Backed Carpet Item #4000 with 4-sided edging. Designed for LGHT traffic conditions. The polypropylene loop pile tuft construction eliminates and hides dirt and moisture. Flexion Vinyl backing won't stain the floor and helps prevent dirt and moisture from reaching IL 3', 4' and 6' widths x custom lengths up to 60'. Black, Gray, Brown. Price by square foot.  |               | 4.83  | Ocean Janitorial Supply, Inc. | -         |
| 00002 |     | SQ FT       | Matting, 3M Nomad, Dual Fiber, Backed carpet Item #5000 with 4-sided edging. Designed for LGHT traffic conditions. Cross-rib, polypropylene design scrapes off dirt and removes water. Flexion Vinyl backing won't stain the floor and helps prevent dirt and moisture from reaching it. 3', 4' and 6' widths x custom lengths up to 60'. Black, Black-Gray, Blue, Brown, Gray and Red. Price by square foot.   |               | 4.48  | Ocean Janitorial Supply, Inc. | -         |
| 00003 |     | SQ FT       | Matting, 3M Nomad, Dual Fiber, Backed Carpet Item #6500 with 4-sided edging. Designed for MEDIUM traffic conditions. Polypropylene, checkerboard pattern scrapes dirt and removes water. Flexion Vinyl backing won't stain the floor and helps prevent dirt and moisture from reaching it. 3', 4' and 6' widths x custom lengths up to 60'. Black, Brown, Gray. Price by square foot.   |               | 7.86  | Ocean Janitorial Supply, Inc. | -         |
| 00004 |     | SQ FT       | Matting, 3M Nomad, Dual Fiber, Backed Carpet Item #8850 with 4-sided edging. Designed for HEAVY traffic conditions. Random large diameter polypropylene and small diameter nylon pattern provides excellent dirt and water removal. Allows sand, salt and dirt to hide until it can be removed. Solution-dyed fibers resist fading and staining. Flexion Vinyl backing will not stain floor and prevents dirt and moisture from reaching it. Low profile allows foot, cart and wheelchair traffic to move easily over the mat. 3', 4' and 6' widths x custom lengths up to 60'. Black, Brown, Gray. Price by square foot. |               | 9.59  | Ocean Janitorial Supply, Inc. | -         |
| 00023 |     | 1 Mat SQ FT | Matting, 3M, Design Print Logo, Backed Carpet with 4-sided edging. Jet Print technology injects dyes deeply and permanently into the pile to produce colorful logos. Virtually unlimited color combinations. Jet Print process promotes a high level of detail. 100% heat set nylon with slip resistant Nitrile rubber backing. This product is a special order. Longer lead times may apply. 3', 4' and 6' widths x custom lengths up to 20'. Price by square foot.  |               | 11.61 | Ocean Janitorial Supply, Inc. | -         |

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| No.         |  |
| Date        |  |
| Amount      |  |

| Line  | Qty | UOM                  | Item Description   | Vendor Item # | Price | Awarded Vendor                | Extension |
|-------|-----|----------------------|--|---------------|-------|-------------------------------|-----------|
| 00024 |     | 2 - 10 Mats<br>SQ.FT | Matting, 3M, Design Print Logo, Backed Carpet with 4-sided edging. Jet Print technology injects dyes deeply and permanently into the pile to produce colorful logos. Virtually unlimited color combinations. Jet Print process promotes a high level of detail. 100% heat set nylon with slip resistant Nitrile rubber backing. This product is a special order. Longer lead times may apply. 3', 4' and 6' widths x custom lengths up to 20'. Price by square foot. |               | 8.83  | Ocean Janitorial Supply, Inc. |           |
| 00025 |     | 11 + Mats<br>SQ.FT   | Matting, 3M, Design Print Logo, Backed Carpet with 4-sided edging. Jet Print technology injects dyes deeply and permanently into the pile to produce colorful logos. Virtually unlimited color combinations. Jet Print process promotes a high level of detail. 100% heat set nylon with slip resistant Nitrile rubber backing. This product is a special order. Longer lead times may apply. 3', 4' and 6' widths x custom lengths up to 20'. Price by square foot. |               | 8.83  | Ocean Janitorial Supply, Inc. |           |