



December 11, 2017

Gina Manolis
 OCEAN JANITORIAL SUPPLY, INC.
 2775 SUNRISE HIGHWAY
 ISLIP TERRACE, NY 11752

Dear Gina Manolis,

Your firm has been awarded or re-awarded the following contract(s);

For the EDS Bid # 8708 titled New York Coop-MSRP Custodial Supplies which was opened on Nov 01, 2017. The Local Education Agency for this bid is Clarkstown Central School District. The contract period for this bid is Dec 01, 2017 thru Dec 01, 2018. Your firm has been awarded the following Manufacturers and Product Lines.

3M

ALL	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM DELIVERY	0.01+	30 %	Mark Down
CHEMICALS	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM DELIVERY	0.01+	30 %	Mark Down
EASY CLEAN SYSTEM	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM DELIVERY	0.01+	30 %	Mark Down
ELECTRICAL COMPONENTS	INSIDE DELIVERY	0.01+	0 %	Mark Down
	PLATFORM DELIVERY	0.01+	0 %	Mark Down
FILTERS	INSIDE DELIVERY	0.01+	0 %	Mark Down
	PLATFORM DELIVERY	0.01+	0 %	Mark Down
PADS	INSIDE DELIVERY	0.01+	45 %	Mark Down
	PLATFORM DELIVERY	0.01+	45 %	Mark Down
PAINTS & COATINGS	INSIDE DELIVERY	0.01+	0 %	Mark Down
	PLATFORM DELIVERY	0.01+	0 %	Mark Down
RESILENT FLOOR PROTECTION SYSTEM	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM DELIVERY	0.01+	30 %	Mark Down
SCOTCHGUARD FLOOR PROTECTION SYSTEM	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM DELIVERY	0.01+	30 %	Mark Down
SPONGES	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM DELIVERY	0.01+	30 %	Mark Down



3M

STONE FLOOR PROTECTION SYSTEM

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

TAPES

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

TWIST AND FILL

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

WORK PLACE SAFETY PRODUCTS

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

BUCKEYE INTERNATIONAL (NORTH AND CENTRAL NJ)

ALL

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

ECO PROPORTIONING SYSTEM

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

ECO SUPER CONCENTRATED CLEANERS

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

REFLECTIONS

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

SYMMETRY

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

KANBERRA GEL

ALL

INSIDE DELIVERY	0.01+	5 %	Mark Down
PLATFORM DELIVERY	0.01+	5 %	Mark Down

KARCHER

ALL

INSIDE DELIVERY	0.01+	15 %	Mark Down
PLATFORM DELIVERY	0.01+	15 %	Mark Down

MATS, INC.

ALL

INSIDE DELIVERY	0.01+	31 %	Mark Down
PLATFORM DELIVERY	0.01+	31 %	Mark Down



OCEAN JANITORIAL SUPPLY, INC.

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RUBBERMAID COMMERCIAL PRODUCTS

ALL

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

WINDSOR

ALL

INSIDE DELIVERY	0.01+	15 %	Mark Down
PLATFORM DELIVERY	0.01+	15 %	Mark Down

RIDE ON EQUIPMENT

INSIDE DELIVERY	0.01+	15 %	Mark Down
PLATFORM DELIVERY	0.01+	15 %	Mark Down

You may sell all the above listed products at the prescribed discount rate.

If you have any questions or require additional information, please do not hesitate to contact Tara Jamrozik at extension 20 or myself at extension 17.

Very truly yours,

A handwritten signature in black ink, appearing to be "John O'Connor", with a horizontal line extending to the right.

John O'Connor
Educational Data Services, Inc.