



December 17, 2018

Gina Manolis  
 OCEAN JANITORIAL SUPPLY, INC.  
 2775 SUNRISE HIGHWAY  
 ISLIP TERRACE, NY 11752

Dear Gina Manolis,

Your firm has been awarded or re-awarded the following contract(s);

For the EDS Bid # 9359 titled Island Coop-MSRP Custodial Supplies which was opened on Oct 31, 2018. The Local Education Agency for this bid is Clarkstown Central School District. The contract period for this bid is Dec 01, 2018 thru Dec 01, 2019. Your firm has been awarded the following Manufacturers and Product Lines.

3M

ALL

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

CHEMICALS

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

EASY CLEAN SYSTEM

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down



3M

ELECTRICAL COMPONENTS

INSIDE DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
PLATFORM DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down

FILTERS

INSIDE DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
PLATFORM DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down

PADS

INSIDE DELIVERY	0.01+	40 %	Mark Down
	0.01+	40 %	Mark Down
	0.01+	40 %	Mark Down
	0.01+	40 %	Mark Down
PLATFORM DELIVERY	0.01+	40 %	Mark Down
	0.01+	40 %	Mark Down
	0.01+	40 %	Mark Down
	0.01+	40 %	Mark Down

PAINTS & COATINGS

INSIDE DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
PLATFORM DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down

RESILENT FLOOR PROTECTION SYSTEM

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down



3M

SCOTCHGUARD FLOOR PROTECTION SYSTEM

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

SPONGES

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

STONE FLOOR PROTECTION SYSTEM

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

TAPES

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

TWIST AND FILL

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down



3M

WORK PLACE SAFETY PRODUCTS

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

BUCKEYE INTERNATIONAL (LONG ISLAND AND 5 BOROUGHES)

ALL

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

BUCKEYE INTERNATIONAL GATEWAY LINERS

ALL

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

CONTINENTAL

ALL

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

CANS/RECEPTACLES

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

MOPS, BROOMS, & HANDLES (INCLUDING WILEN)

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

SQUEEGEES

INSIDE DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
PLATFORM DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down

KANBERRA GEL

ALL

INSIDE DELIVERY	0.01+	5 %	Mark Down
PLATFORM DELIVERY	0.01+	5 %	Mark Down



OCEAN JANITORIAL SUPPLY, INC.

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KARCHER

ALL

INSIDE DELIVERY	0.01+	10 %	Mark Down
PLATFORM DELIVERY	0.01+	10 %	Mark Down

KARCHER INDUSTRIAL

ALL

INSIDE DELIVERY	0.01+	3 %	Mark Down
PLATFORM DELIVERY	0.01+	3 %	Mark Down

MATS, INC.

ALL

INSIDE DELIVERY	0.01+	31 %	Mark Down
PLATFORM DELIVERY	0.01+	31 %	Mark Down

WINDSOR

ALL

INSIDE DELIVERY	0.01+	15 %	Mark Down
	0.01+	15 %	Mark Down
PLATFORM DELIVERY	0.01+	15 %	Mark Down
	0.01+	15 %	Mark Down

RIDE ON EQUIPMENT

INSIDE DELIVERY	0.01+	10 %	Mark Down
	0.01+	10 %	Mark Down
PLATFORM DELIVERY	0.01+	10 %	Mark Down
	0.01+	10 %	Mark Down

You may sell all the above listed products at the prescribed discount rate.

If you have any questions or require additional information, please do not hesitate to contact Tara Jamrozik at extension 20 or myself at extension 17.

Very truly yours,

A handwritten signature in black ink, appearing to read 'John O'Connor', with a horizontal line extending to the right.

John O'Connor  
Educational Data Services, Inc.



December 17, 2018

Gina Manolis  
OCEAN JANITORIAL SUPPLY, INC.  
2775 SUNRISE HIGHWAY  
ISLIP TERRACE, NY 11752

Dear Gina Manolis,

Your firm has been awarded or re-awarded the following contract(s);

For the EDS Bid # 9361 titled Island Coop-MSRP Green Custodial Products which was opened on Oct 31, 2018. The Local Education Agency for this bid is Clarkstown Central School District. The contract period for this bid is Dec 01, 2018 thru Dec 01, 2019. Your firm has been awarded the following Manufacturers and Product Lines.

3M

SCOTCHGARD

INSIDE DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down
	0.01+	30 %	Mark Down

TWIST N FILL

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down



OCEAN JANITORIAL SUPPLY, INC.

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BUCKEYE INTERNATIONAL, INC.

ECO PROPORTIONING SYSTEM

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down

FLOOR CARE

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down

GREEN LIGHT

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down

PAPER PRODUCTS

INSIDE DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down
PLATFORM DELIVERY	0.01+	0 %	Mark Down
	0.01+	0 %	Mark Down

STAR SPRAY

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down

SYMMETRY SOAP

INSIDE DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down
	0.01+	35 %	Mark Down

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If you have any questions or require additional information, please do not hesitate to contact Tara Jamrozik at extension 20 or myself at extension 17.

Very truly yours,

John O'Connor  
Educational Data Services, Inc.